

CASE STUDY

Geoinfo is the Danish distributor of the world's leading mapping and analytics software ArcGIS. Not only used for engineering & construction, but also for conservation and telecom, among others. When they moved from Navision to Business Central in 2020 they looked for an integrated tool to help them manage their 25-man IT consultancy team.

THE SITUATION

Having decided to move to Dynamics 365 Business Central after using Navision since 1999, Geoinfo needed a solution that would also help them implement the resource planning within the ERP instead of having a separate system for this purpose.

Integration was key so that they could pull out data from within one single system.



Jytte Beck
Project Coordinator at
Geoinfo

With Progressus Advanced Projects we have a very good overview of who's doing what. We needed the resource planning inside of Business Central so that we could pull out data from and keep using Jet Reports.

THE CHALLENGE

Geoinfo decided to move to Business Central to stay on the forefront of technology because Microsoft is no longer supporting NAV.

Business Central, on the contrary, is constantly being developed and improved upon. Built on the same technology platform, it has a similar user interface, hence reducing the learning curve.





THE SOLUTION: POGRESSUS ADVANCED PROJECTS

Being a software distributor with a big team of consultants, it's crucial to effectively manage all resources to ensure that the right consultants are assigned to the right project at the right time.

Progressus Advanced Projects provides extensive functionality for project and resource management within Business Central. One comprehensive ERP for projects and professional services providers.

THE BENEFITS



- With Progressus Advanced Projects we have the project management capabilities that don't come out of the box with Business Central.
- Integrated resource planning provides real-time visibility into project status and resource utilisation. Now we know who's doing what.
- The whole team has access to the same information. Key account managers just need to check the resource board to know who's available for a specific project.
- We have implemented our own colour system for the resource boards. It helps us to know who is working on a specific task or who is responsible for a particular project.
- We also offer courses and workshops apart from software implementations, support and customisations, but we don't have a training department. Now we use the drag & drop functionality to allocate a specific consultant when a course is approaching. Collaboration made easy.
- By means of the rolling budget we easily keep our estimates always up to the current situation.
- Once the hours get approved, we get a quick estimate of how much we have earned in a month through the invoice suggestion.
- With Jet Reports we can generate up-to-date reports that are customised to meet our needs.



Henriette Frost
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